

## CONTACT

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  Orlando, FL 32801

### EDUCATION

## THE AMERICAN INSTITUTE OF ARCHITECTS

Int'l Assoc. AIA Aug. 2019-Present

#### UNIVERSITY OF PHOENIX

Master of Business Administration Jan. 2009-Oct. 2010

### I.U.P. "SANTIAGO MARINO"

Bachelor's Degree in Architecture/Licensed Architect C.I.V #260.370 Aug. 1994-Aug 2001

### JUAN C. ABREU, MBA, INT'L ASSOC. AIA INTERIOR ARCHITECTURAL DESIGNER

### INTERIOR DESIGN, DRAFTING & ARCHITECTURE DEVELOPMENT

Dynamic, passionate architect with extensive knowledge in architecture, interior design, freelancing projects in Panama and Venezuela; drive above conceptuality that leads to an exceptional entrepreneurial spirit that incorporates independence yet flexible for team-oriented leadership that focuses on unlimited creativity, strong organizational and planning skills, project management, excellent written and communication ability.

### **KEY CAREER ACCOMPLISHMENTS**

2 years of experience in Revit (2018 thru 2020), 24 years of high proficiency in AutoCAD Drafting. (AutoCAD V2007 thru V2023), Strong space planning and interior design skills, extensive knowledge in visual merchandising, color, textiles, and interior design finishes, Proficient in different phases of Construction, and interior design such as, Hospitality, Residential, Commercial, Office Corporate Buildings, Commercial, Multi-Family, Mix-Used and Banking projects in United States, and in Central and South America.

### EXPERIENCE

## INTERIOR ARCHITECTURAL DESIGNER (ACI ARCHITECTS) WINTER PARK, FL APRIL 2022 – OCT 2024

- Responsible for design ideas and explaining the interior design in formalized project presentations to executives and clients.
- Managed the production of Interior Design construction documents by internal designers and coordination with external consultants.
- Responsible for the integrity and quality of construction documents inclusive of design intent.
- Resourced different finishes, fabrics, furniture, color schemes and construction materials.
- Developed design documentation (schematic drawings & finish palettes) to support design intent.
- Scheduled meetings with prospective vendors for new products.
- Sourced products and fostered relationships with architecture reps.

# INTERIOR DESIGNER (C&S COMPANIES) ORLANDO, FL JAN 2020-JUL 2021

- Responsible for design ideas to formalized interior design project presentations to clients.
- Managed the production of construction documents by internal and external designers and consultants. Responsible for the integrity and quality of construction documents inclusive of design intent.
- Resourced different finishes, fabrics, furniture, color schemes and construction materials.
- Developed design documentation to support design intent.
- Contributed to the interior design department goals on various projects meeting all established deadlines.
- Conducted surveys and site visits as needed.
- Controlled and maintained RFI's and submittals through the construction phase of the project.

### DESIGNER (RICK SWISHER, ARCHITECT) WINTER PARK, FL JUNE 2019 – JAN 2020

- Managed the production of construction documents by internal and external designers and consultants. Responsible for the integrity and quality of construction documents inclusive of design intent.
- Resourced finishes, fabrics, furniture, color schemes and constructions materials.
- Developed design documentation (schematic drawings & finish palettes) to support design intent.
- Contributed to the interior design department goals on different projects meeting all established deadlines.
- Conducted surveys and site visits as needed.
- Scheduled meetings with prospective vendors for new products.
- Sourced products and fostered relationships with vendors, representatives, and account managers.

### DESIGNER (WESTGATE RESORTS) ORLANDO, FL JUNE 2018 – JUNE 2019

- Collaborated with corporate architect and design team to determine project scopes of work including space planning, FF&E and purchasing utilization, furniture selection, lighting design, color schemes and concepts.
- Created and presented new design concepts to corporate architect and executives using detailed interior design packages.
- Contributed to studio design team goals by achieving target deliverables on several projects' deadlines.
- Communicated deliverable dates to project team and met all established deadlines.
- Scheduled meetings with potential new vendors for new products.
- Sourced products and fostered relationships with vendors, representatives, and account managers.

### CAD DESIGNER (WESTGATE RESORTS) Orlando, FI JULY 2017 – JUNE 2018

- Designed resorts and amenities including offices, restaurants, bars, retail spaces, kid's club, spas, and lobbies.
- Resourced finishes, fabrics, furniture, color schemes and construction materials for specifications.
- Responsible for developing concepts, explaining the designs in formalized project presentations to executives.
- Scheduled meetings with prospective vendors for new products.
- Sourced products and fostered relationships with vendors, representatives, and account managers.
- Worked with engineers, kitchen designers, FF&E, procurement, and finance to ensure that designs were in line with budgetary constraints.

#### RETAIL OPERATIONS SUPERVISOR (CHRISTIAN DIOR HOMME) MIAMI, FL NOV 2012-JUN 2017

- A Dior ambassador is to make the sale an exceptional moment by offering professionalism and know-how.
- Always welcome your potential or existing clients warmly and make them loyal to the brand.
- Supervised a retail establishment with an inventory of 3,400 pieces and a net worth of \$3,500,000 in merchandise with the best margin in cycle counts, inventory results and not controllable receivables in the United States.
- Monitored and managed inventory levels at the store to optimize sell-in and sell-out.
- Designed, trained, and executed store-level coaching programs regarding operations, inventory, and product control.

### ARCHITECT (CUBO NERO ARQUITECTOS) VENEZUELA & PANAMA. JAN 2009-FEB 2015

- Performed Architectural Services, Interior Design, Remodeling, and Illumination Design for residential projects.
- Designed different types of single residential projects from beginning to completion, creating different architecture proposals and solutions for clients, structure, materials, and electrical details.
- Assembling the correspondent sets of construction documents for residential projects.
- Designed interior design details and performed space planning.
- Hand Sketched conceptual drawings and AutoCAD Renderings.
- Extensive knowledge and experience working with construction projects.
- Venezuelan Registered Architect CIV: 260.370

### SKILLS

Bilingual (English/Spanish) Autodesk Revit Autodesk AutoCAD Bluebeam Revu Microsoft Office Pro Core – Construction Administration Conceptual Design/Layout Space Planning & Programming Furnishing Selection Visual Merchandising Surveys